

From: Cabinet Member – Environment, Highways & Waste
John Burr, Director of Highways & Transportation

To: Environment, Highways & Waste Cabinet Committee

Date: 10 January 2013

Subject: Technical & Environmental Services Contract (TESC) update

Classification: Unrestricted

Summary: This paper is the latest Member update on the TESC procurement process and follows on from previous Policy Overview and Scrutiny Committee (POSC) updates, Informal Members Group (IMG) discussions and papers to the Environment, Highways and Waste (EHW) Cabinet Committee in both September and November.

Recommendations: Members are asked to note the recent procurement progress that has now identified Amey as the preferred bidder for the TESC.

1. Introduction

Previous update papers were submitted to the EHW Cabinet Committee on 20 September and 15 November 2012 explaining how the now decommissioned Policy Overview and Scrutiny Committee (POSC) decided on 14 March 2012 not to extend the current Jacobs contract beyond 31 March 2013. The two recent papers have outlined the procurement timeline and progress to date. At both meetings, the EHW Cabinet Committee agreed that a robust procurement process continued to progress.

2. Recent Progress

TESC: Core Contract

1. *Invitation to Tender (ITT):* On 24 September 2012, an Invitation to Tender (ITT) was issued to the five shortlisted bidders (AECOM, Amey, Atkins, Capita Symonds, Parsons Brinckerhoff). By the close of play on 6 November 2012, the five final tenders had been submitted. As a part of this process, a Bidders Day was held on 11 October where the potential providers met KCC representatives (Officers and Members) to discuss the TESC requirements in more detail. The Elected Members panel of David Brazier and Roy Bullock both agreed that this was a useful and informative event.

2. *Tender Evaluations:*

Quality: Thirteen “Quality Questions” were evaluated across the areas of Evolving the Contract; Staffing the Contract; Quality Management; Supporting the Local Economy; Member and Public Satisfaction;

Mobilisation; Information Technology; Commissioning; Planning and Environment; Ownership and Accountability.

Price: Tenderers submitted a schedule of rates as requested by the Council. The Council inputted these rates into a model that reflects the Council's estimate of the potential annual requirements for each staff grade.

Presentations: As a part of the process, the Council required the tenderers to present their Final Tender to Senior Members and the Employer's Senior Management Team. Presentations took place on 20 November and David Brazier chaired the assessment panel which scored the bidders based on their presentation and subsequent question and answer sessions. Roy Bullock and Ian Chittenden also attended and asked questions as a part of the KCC audience, which also included representatives from Enterprise – the Term Maintenance Contractor for Highways and Transportation.

3. *Preferred Bidder Identified:* Based on the results across the areas of Quality, Price and Presentation, the preferred bidder has been identified. A report to confirm the full details was submitted to the Commissioning and Procurement Board meeting on 12 December. The report showed that across the three key areas of Quality, Price and Presentations, Amey was the strongest Tenderer and is now the "Preferred Bidder" for the TESC.

Amey, throughout the process, have demonstrated their appetite and ability for the contract. They have committed to work with the Council to evolve the Contract and the personnel in the proposed management team were well received and have committed to be ring fenced to the TESC for at least the first 18 months.

4. *Record of Decision:* Democratic Services published this on 13 December and an email was sent from Democratic Services to all Members. The final version is due to be published five clear days later (21st December) and the clear five days Scrutiny ("Call-in" period) starts.

4. Next Steps

TESC: Core Contract

1. *Scrutiny Period Ends:* Owing to Bank Holidays and office closures this period will end at midnight on 3 January 2013. Subject to the completion of the Call-in period without a Call-in being made the decision will be able to be implemented from 4 January 2013.
2. *Signing Ceremony:* Booked for 16 January.
3. *Mobilisation:* Mobilisation must have commenced by mid-January 2013 to allow both KCC and the new provider sufficient time to start the new contract on 1 April 2013.

5. Conclusions

A robust and focussed procurement process has led to Amey being the TESC “preferred bidder” and subject to the above “next steps” they will be awarded the contract and commence mobilisation in early 2013.

6. Recommendations

Members are asked to:

- Note the contents of this report which outlines the process to allow the Cabinet Member to award the TESC contract to Amey as the preferred bidder.

7. Background Documents

EHW Policy Overview and Scrutiny Committee meetings:

- 12 January 2012

<https://democracy.kent.gov.uk/ieListDocuments.aspx?CId=529&MId=3968&Ver=4>

- 14 March 2012

<https://democracy.kent.gov.uk/ieListDocuments.aspx?CId=529&MId=3969&Ver=4>

EHW Cabinet Committee Meetings:

- 20 September 2012

<https://democracy.kent.gov.uk/documents/s34114/Item%20B9%20-%20Technical%20and%20Environmental%20Service%20Contract.pdf>

- 15 November 2012

<https://democracy.kent.gov.uk/documents/s36423/Item%20B2%20-%20TESC.pdf>

Record of Decision:

<https://democracy.kent.gov.uk/mgIssueHistoryHome.aspx?IId=23223&Opt=0>

8. Contact details

Name: John Burr

Title: Director; Highways & Transportation

Tel No: 4192

Email: john.burr@kent.gov.uk